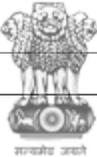


Government eProcurement System		Government eProcurement System	
Tender Details		Tender Details	
		Date : 25-Nov-2022 03:45 PM	
		 Print	
Basic Details			
Organisation Chain	Council of Scientific and Industrial Research CDRI-Lucknow - CSIR Purchase-CDRI - CSIR		
Tender Reference Number	EOI/2022/BD		
Tender ID	2022_CSIR_136507_1		
Tender Type	Open Tender	Form of contract	EOI
Tender Category	Services	No. of Covers	1
General Technical Evaluation Allowed	No	ItemWise Technical Evaluation Allowed	No
Payment Mode	Not Applicable	Is Multi Currency Allowed For BOQ	No
Is Multi Currency Allowed For Fee	No	Allow Two Stage Bidding	No
Cover Details, No. Of Covers - 1			
Cover No	Cover	Document Type	Description
1	Fee/PreQual/Technical/Finance	.pdf	Credential of firm
		.pdf	Technical bid
Tender Fee Details, [Total Fee in ₹ * - 0.00]		EMD Fee Details	
Tender Fee in ₹	0.00	EMD Amount in ₹	0.00
Fee Payable To	Nil	EMD through BG/ST or EMD Exemption Allowed	No
Fee Payable At	Nil	EMD Fee Type	fixed
Tender Fee Exemption Allowed	No	EMD Percentage	NA
		EMD Payable To	Nil
		EMD Payable At	Nil
Click to view modification history			
Work /Item(s)			
Title	Consultancy		
Work Description	EOI for the procurement of Business Consultancy of Commercialisation of Small Molecules, Diagnostic and Phytopharmaceuticals		
Pre Qualification Details	Please refer Tender documents.		
Independent External Monitor/Remarks	NA		
Show Tender Value in Public Domain	No		
Tender Value in ₹	0.00	Product Category	Consultancy
Contract Type	Tender	Sub category	NA
Location	CSIR-CDRI	Bid Validity(Days)	105
Pre Bid Meeting Address	NA	Period Of Work(Days)	60
Should Allow NDA Tender	No	Pincode	226031
		Pre Bid Meeting Date	NA
		Bid Opening Place	CSIR-CDRI
		Allow Preferential Bidder	No

Critical Dates			
Publish Date	25-Nov-2022 05:00 PM	Bid Opening Date	26-Dec-2022 10:00 AM
Document Download / Sale Start Date	25-Nov-2022 05:15 PM	Document Download / Sale End Date	24-Dec-2022 05:30 PM
Clarification Start Date	NA	Clarification End Date	NA
Bid Submission Start Date	25-Nov-2022 05:30 PM	Bid Submission End Date	24-Dec-2022 05:30 PM

Tender Documents

NIT Document	S.No	Document Name	Description	Document Size (in KB)
	1	Tendernotice_1.pdf	EOI for the procurement of Business Development Consultants for Commercialisation of Small Molecules, Diagnostic and Phytopharmaceuticals	214.65

Work Item Documents	S.No	Document Type	Document Name	Description	Document Size (in KB)
	1	Tender Documents	EoIconsultancy.pdf	EOI for the procurement of Business Development Consultants for Commercialisation of Small Molecules, Diagnostic and Phytopharmaceuticals	198.79

Auto Extension Corrigendum Properties for Tender

Iteration	No. of bids required for bid opening a tender	Tender gets extended to No. of days
1.	2	7

Bid Openers List

S.No	Bid Opener Login Id	Bid Opener Name	Certificate Name
1.	bs.eproc@csir.res.in	Brahma Singh	BRAHMA SINGH
2.	maheshk.eproc@csir.res.in	Mahesh Kumar	MAHESH KUMAR
3.	anilkumar.eproc@csir.res.in	Anil Kumar	ANIL KUMAR
4.	rjwan.eproc@csir.res.in	Mohammad Rijwan	MOHAMMAD RIJWAN

GeMARPTS Details

GeMARPTS ID	Q5JQQWXOF18I
Description	consultancy
Report Initiated On	25-Nov-2022
Valid Until	25-Dec-2022

Tender Properties

Auto Tendering Process allowed	No	Show Technical bid status	Yes
Show Finance bid status	Yes	Show Bids Details	Yes
BoQ Comparative Chart model	NIL	BoQ Compative chart decimal places	2
BoQ Comparative Chart Rank Type	NIL	Form Based BoQ	No



Government eProcurement System

Tender Inviting Authority

Name	THE STORES AND PURCHASE OFFICER
Address	Sector 10 Jankipuram Extension Sitapur Road Lucknow

Tender Creator Details

Created By	Mahesh Kumar
Designation	Astt. SO
Created Date	25-Nov-2022 03:08 PM

CSIR – Central Drug Research Institute, Lucknow

Call for Expressions of Interest

for empanelment of Business Development Consultant(s) for commercialization of small molecules, diagnostics and phytopharmaceuticals

CSIR-Central Drug Research Institute, Lucknow, a premier Institute under Council of Scientific and Industrial Research (CSIR), is involved in multidisciplinary biomedical research to develop drugs of relevance for India. To date, CDRI has discovered and developed 13 new drugs including Centchroman, an oral contraceptive and α - β Arteether for cerebral malaria & chloroquine resistant malaria.

CDRI's areas of interest are Infectious diseases, Ageing and Neurological disorders, Metabolic disorders, Cancer and Reproductive health. The Institute has a rich pipeline of drugs & technologies, including synthetic compounds, phytopharmaceuticals, formulations and diagnostics. CDRI intends to develop these for national and international markets. Please visit <https://cdri.res.in/> for more details.

In order to accelerate the development of its compounds, CDRI is looking for partnerships to co-develop or outlicense its assets in India or other global markets. Further, CDRI seeks sponsored research projects from industry in medicinal and process chemistry, pharmacology, pharmacokinetics, toxicology, formulation development and phytopharmaceutical extraction and purification. To enable these outcomes, CDRI is looking for advisory/consulting firms to work closely with the internal Business Development team.

We invite firms with the requisite experience to submit an Expression of Interest (EoI) for their empanelment as Business Development Consultants.

Eligibility Criteria

The consultants could be any legal entity, corporate entities such as firms/ companies/ societies/ Trusts etc.

List of clients served during last five years along with relevant supporting documents (e.g. projects handled).

Experience

Firm must have experience of more than 10 years in commercializing NCEs, fixed dose combinations, repurposed drugs, biologicals, phytopharmaceuticals, diagnostics or generic drugs in India and global markets

Must have a proven track record of successful completion of commercialization deals

Scope of work

1. Review Target Product Profiles and available data on ongoing projects to advise on the commercialization strategy
2. Provide a competitive landscape for products
3. Provide inputs on product differentiation (Unique Selling Proposition)
4. Prepare pitch decks and proposals

5. Identifying target market(s)
6. Pitch to companies in India, USA, Europe and other countries.
7. Advise on valuation and deal terms
8. Help with due diligence
9. Negotiate deal terms and take deals to completion
10. Pitch CDRI's capabilities to enable sponsored research projects with industry.
11. Developing business plans

Place of work

Selected firms will work closely with the Business Development team based in Lucknow. Travel expenses for individuals shall be reimbursed for visit to CSIR-CDRI, if required.

Period of empanelment

Engagement may be for up to **12 Months** with about 10 hours of work/month, extendable as per need.

Application procedure

Interested eligible firms may submit a cover letter summarizing the firm's experiences, key achievements and motivations for wanting to work with CDRI along with photocopies of certificates of credentials, client served along with relevant supporting documents **within 30 days from the date of notification**.

Applicants also need to mention the expected remunerations either on a monthly or hourly basis or on a work package basis.

Firms meeting the selection criteria will be called for a personal discussion.

Empanelled firms will be individually notified by email and post.

Head, BD